ACTIVE PCP

Invitation to Tender - Guide for Suppliers



Pre-Commercial Procurement
of Innovative Personal Protective
Equipment for First Responders

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ACTIVE PCP Vision

The vision of the ACTIVE PCP project is to revolutionise first responder safety.

The ACTIVE PCP Project addresses critical shortcomings of Personal Protective Equipment (PPE) for first responders, aiming to enhance their safety, operational efficiency, and adaptability in response of evolving threats, including Chemical, Biological, Radiological, and Nuclear (CBRN) incidents. The project employs the Pre-Commercial Procurement (PCP) approach to drive innovation in PPE, focusing on multi-hazard scenarios.

Key Innovation Areas



Development of an "All-Hazard" Fabric Solution

Comprehensive protection against a wide spectrum of CBRN hazards



Real-Time Monitoring Integrated in PPE

Miniaturised sensors to track responders' health and environmental hazard with secure data transmission



Enhanced Usability and Comfort Features

Incorporating ergonomic designs, stretchable fabrics, and advanced ventilation for reduced heaviness and restrictiveness



Sustainable and Low-Maintenance Material

Developing self-cleaning or antimicrobial properties to reduce decontamination efforts



Adaptive, Modular Design for Multi-Use and Portability

Configurable for different roles with interchangeable protective layers for quick adaptation



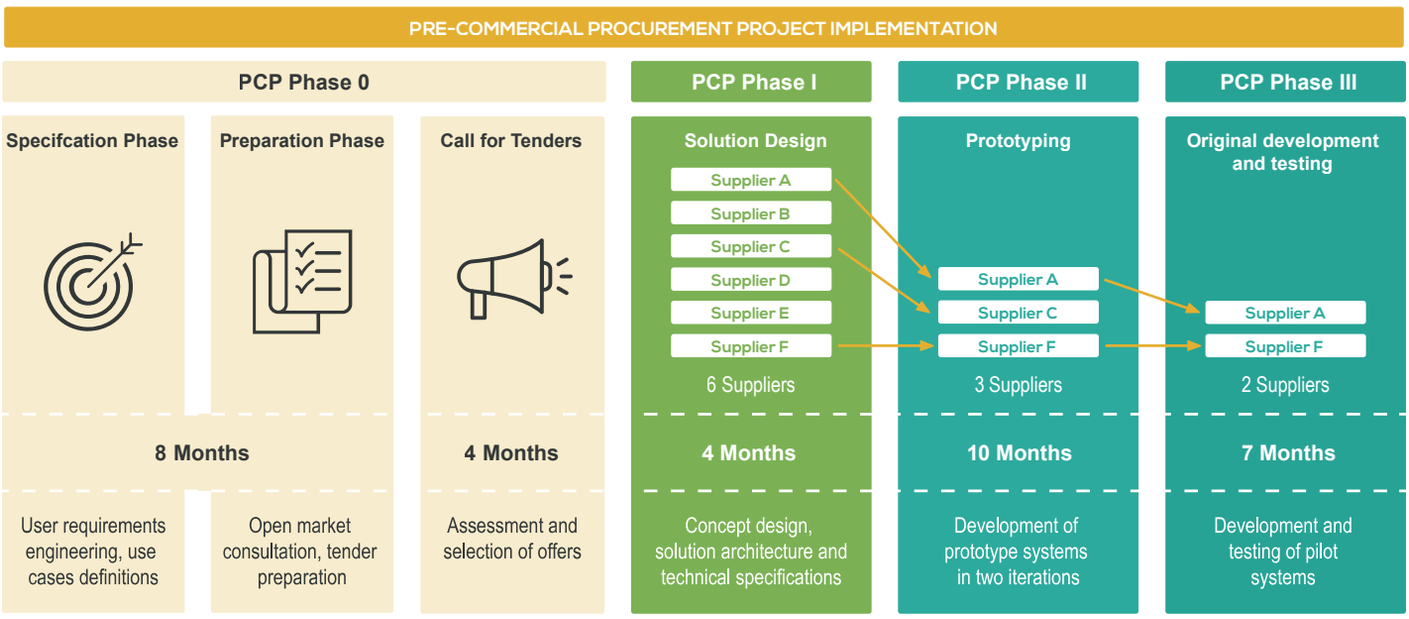
Compliance with Emerging Standards and Regulatory Progress

Complying with emerging EU regulations and certifications for cross-border use

What is the PCP?

In Pre-Commercial Procurement (PCP) projects, procurers provide funding to suppliers to procure R&D services and develop tailored solutions that are not yet available on the market. The PCP is co-funded by the European Commission and structured in competitive phases, in which suppliers develop their solutions to address the procurement challenge. For technology and solution providers, especially SMEs, a PCP creates the unique opportunity to partner with a launching customer enhancing market competitiveness and brand visibility, while supporting long-term business planning.

How is it structured?



Supplier Benefits

3.65 Mil. EUR are made available for R&D services.

We strongly encourage suppliers to participate in the OMC events in order to become familiar with the Call for Tenders process.

SUPPLIERS' CONTRIBUTION

- **Participate to the international or national Open Market Consultation events (OMC);**
- **Establish a proactive communication channel with the procurers;**
- **Participate in the Call for Tenders;**
- **Develop and test the prototypes in cooperation with the procurers.**

Next Steps

**tentative timeline*

1	2	3	4	5
OMC	**Call for Tenders**	**PHASE I**	**PHASE II**	**PHASE III**
April - May 2026	October 26	Jan - April 27	July 27 - April 28	June - Dec 28

ACTIVE PCP Call for Tenders – Now Open!

The ACTIVE PCP Call for Tenders has officially been launched, inviting interested companies, technology providers and research organisations to participate in the development of innovative Personal Protective Equipment (PPE) for first responders.

Explore all information on the Call for Tenders on our website: *www.activepcp.eu/call-for-tender*

Call for Tenders Information Webinar

Interested in learning more? Join our dedicated information webinar for an overview of the procurement opportunity, the Tender Documents, the procurement phases and the participation and submission process.

Participation is free. Prior registration is required. Register now!

Open Market Consultations

ACTIVE PCP project has organised **6 Open Market Consultation Events** in order to **promote and foster** the engagement of suppliers within the Call for Tenders and to bridge gap between technical industries and our partners' procurement teams.



Greece & Cyprus



Austria & Germany



Lithuania



Spain



France, Belgium, Luxembourg & Switzerland



International

All recordings of the OMC events are available on our website and YouTube: ***@ACTIVEPCPProject***

WHERE TO SUBMIT MY BID?

Innovation Procurement



www.innovationprocurement.com

The Innovation Procurement Platform provides suppliers with the option to register their organisations, showcase products and services, upload additional relevant documents, and match interests, and services with other suppliers and/or relevant partners.

In addition to that, the Innovation Procurement Platform allows the monitoring of different tenders (under the dedicated section), providing all the relevant information on the specific tender, as well as the **automatic procedure for the tenders' submission**.

Registration on the Innovation Procurement Platform is mandatory for suppliers wishing to submit a bid to the ACTIVE PCP Call for Tenders.

I Display your products and services

II Post requests and offers

III Create synergies and cooperation

IV Submit tender proposals

Check our Platform Manual!

Link: https://www.activepcp.eu/app/uploads/2026/09/Innovation-Procurement-Platform-Manuel-ACTIVE-PCP-1.2.pdf

Facts

The work done within the EU-funded PCP projects has been carefully monitored and evaluated by the European Commission. **Updated data from the first 30 PCP projects, whose procurements are ongoing or completed, have shown the following impacts:**

DIRECT IMPACTS:

a) **PCPs open a route-to-the market for new market players:**
71.50% of the PCP contract value is awarded directly to SMEs, which is more than twice the average in public procurement across Europe (29%).

b) **PCPs help also larger market players to bring their products to the market:**
16% of PCP contracts are won by a large company as a single bidder. 19% of PCP contracts are won by consortia of large companies plus SMEs to bring their products together to the market.

c) **PCPs increase commercialisation success rate of companies:**
86% of Phase 3 PCP contractors, 75% of Phase 2 contractors and 29% of Phase 1 contractors have already commercialised (part of) their PCP solutions.

d) **Steady business growth:**
~50% of all companies are already generating revenue from commercialising their PCP solution. 24% of participating start-ups have already secured equity investment since the PCP.

e) **Reducing the R&D risk for procurers / encouraging commercialisation of solutions by vendors:** Retaining IPR ownership rights with the vendors has reduced the R&D cost/risk for procurers on average with 50% as companies see wider commercialisation opportunities.

f) **Deployment of solutions by procurers from the project:**
All completed PCPs delivered solutions that improve the quality and efficiency of public services.



INDIRECT IMPACTS:

a) PCPs stimulate cross-border company growth:
3.1% of PCP contracts are awarded cross-border, 20 times more than the average in public procurement across Europe (1.7%).

b) PCPs bring research results to the market:
30% of contracts have universities or research centers as partners in the winning consortia (often together with university startups).

c) PCPs contribute to jobs and growth in Europe:
Nearly all bidders (99.5%) are doing 100% of the R&D for the PCP contract in Europe.

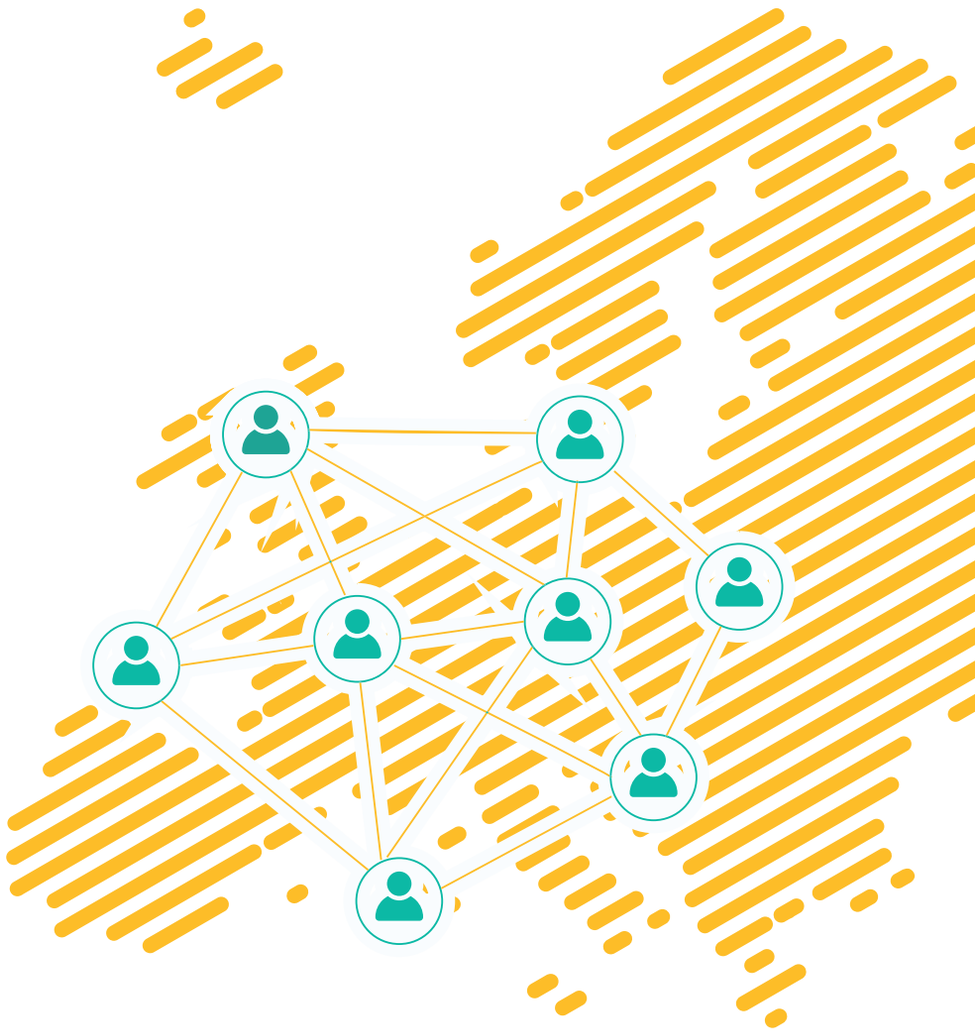
d) Wider deployment by other procurers on the market:
Procurers from 38.5% of completed PCPs are already preparing new larger scale procurements with an enlarged buyers' group.

Source: https://digital-strategy.ec.europa.eu/en/news/impacts-eu-funded-pre-commercial-procurements

ACTIVE PCP

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DEVELOPMENTS

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Project Facts

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11/2025 to 01/2029

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