ACTIVE PCP - Pre-CommerciAl ProCuremenT of Innovative Personal ProtectiVe Equipment for First REsponders

Call for Tenders Informative Webinar

On-line / 9th November 2026

Housekeeping Rules



This session will be entirely recorded.
Cameras are optional.
The recording will be published.



Please stay muted during the session.
You are also welcome to use the chat for comments and questions.



If you would like to speak, raise your hand and wait for the moderator to give you the floor.

Objectives of the Webinar

1



Introduce the **ACTIVE PCP project** and the **Call for Tenders**

2



Introduce the **PCP Tender Documents & Procedures**

3



Submission Process – Innovation Procurement Platform

4



Answer your questions

Presenters



Panagiota BENEKOU

Project Manager

Center for Security Studies – KE.ME.A.



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Legal Advisor

Center for Security Studies – KE.ME.A.



Bernhard Jäger

Head of Security Research

SYNYO GmbH

Today's Agenda

ACTIVE PCP



1. Consortium & Project Presentation
2. Tender Procedure
3. Contract Implementation
4. Tender Submission Process & Innovation Procurement Platform
5. Q&As



1. Consortium & Project Presentation



Project Overview

Call: HORIZON-CL3-2024-SSRI-01

Type of Action: HORIZON-PCP

Duration: 11.2025 - 01.2029

7 Partners (and 3 Affiliated Entities)

7 Countries: Greece, Austria, Netherlands, Spain, Lithuania, Poland, Cyprus

4 Public Buyers

KEMEA

LEAD PROCURER

Fire and Rescue Department under the Ministry of the Interior of the **Republic of Lithouania**

Cyprus Fire Service, Cyprus

Treasury of the Republic of Cyprus

CNBOP-PIB

Scientific & Research Centre for Fire Protection National Research Institute, Poland

Supporting First Responder

ΕΛΛΗΝΙΚΗ ΑΣΤΥΝΟΜΙΑ

SYNYO

CORVERS
COMMERCIAL & LEGAL AFFAIRS

THE VISION

The ACTIVE PCP Project addresses critical gaps of **Personal Protective Equipment (PPE)** for first responders, **aiming to enhance their safety, operational efficiency, and adaptability** against evolving threats, including **Chemical, Biological, Radiological, and Nuclear (CBRN)** incidents.

Existing solutions are NOT:



Covering all spectrum of threats



Practical



Useable



Easy carry and fit



Stretchable



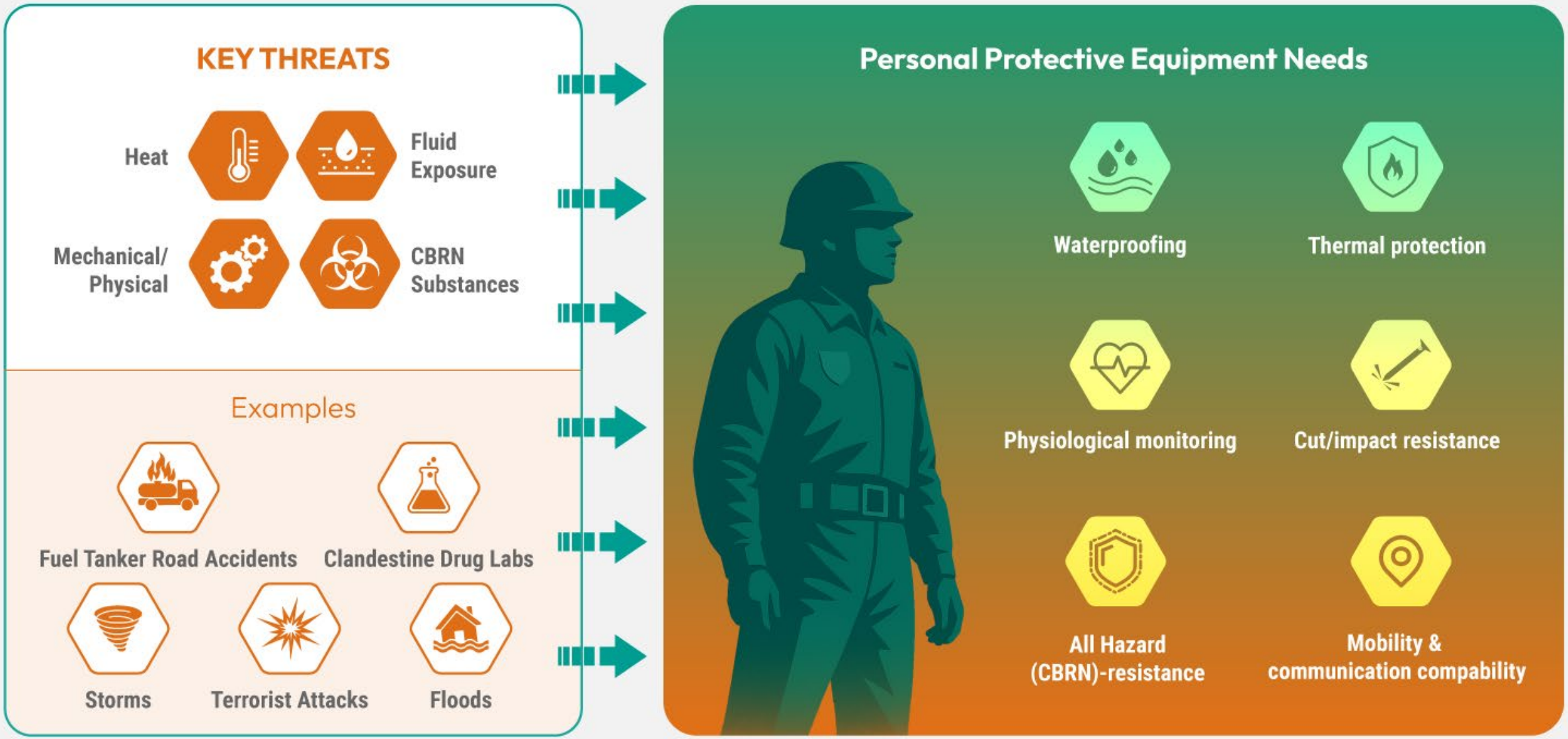
Affordable for everyday use



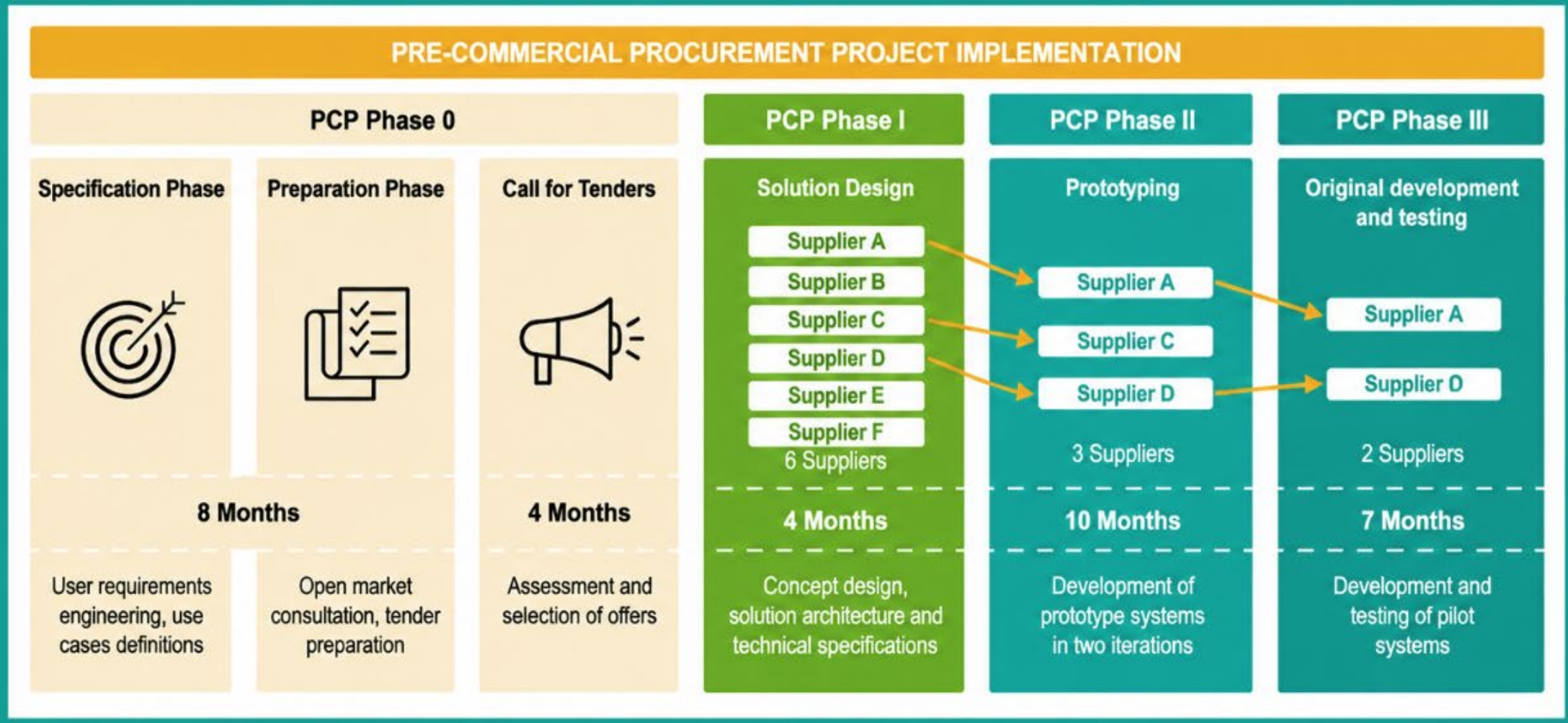
In addition:

They require highly trained personnel
for safe and effective use in highly complex operational environments.

ACTIVE PCP Vision



ACTIVE PCP Phases and Tender Process





2. Tender Procedure

ACTIVE PCP Timeline

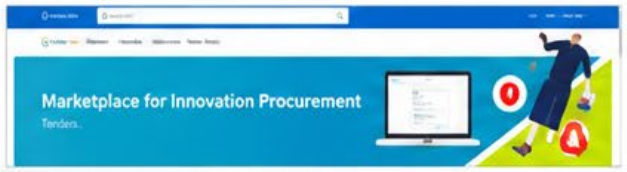
ACTIVE PCP

1	2	3	4	5	6	7
PIN Publication	OMC	Call for Tenders	Submission Period	PHASE I	PHASE II	PHASE III
18th Feb 2026	April – May 2026	14th Oct 2026	Mid of Oct – Mid Dec 2026	Jan – April 2027 20.1.2027 – 30.4.2027	July 27 – April 28 1.7.2027 – 30.4.2028	June – Dec 28 1.6.2028 – 22.12.2028

Deadline for tenders
14-12-2026

15-11-2026
Deadline for submitting questions about Tender Documents

20-11-2026
Deadline for Contracting Authority to publish replies to questions (Q&A document)



HOW?

Visit the Innovation Procurement Platform and access the Call for Tenders (CfT) and all related documents.

www.activepcp.eu

Call for Tenders



Now Open!

ACTIVE PCP officially launched its Pre-Commercial Procurement procedure for research and development (R&D) services leading to innovative Personal Protective Equipment (PPE) solutions for first responders.

We invite interested companies and organisations to consult the official Tender Documents and assess their eligibility and suitability to participate.

Current deadlines:

Requests for additional information:

15 November 2026, 12:00 CET

Tender submission:

14 December 2026, 12:00 CET

Tender Documents

All official Tender Documents are available below for download.

The documents provide detailed information on the procurement procedure, technical requirements, eligibility criteria, evaluation process and submission instructions.

Download Tender Documents

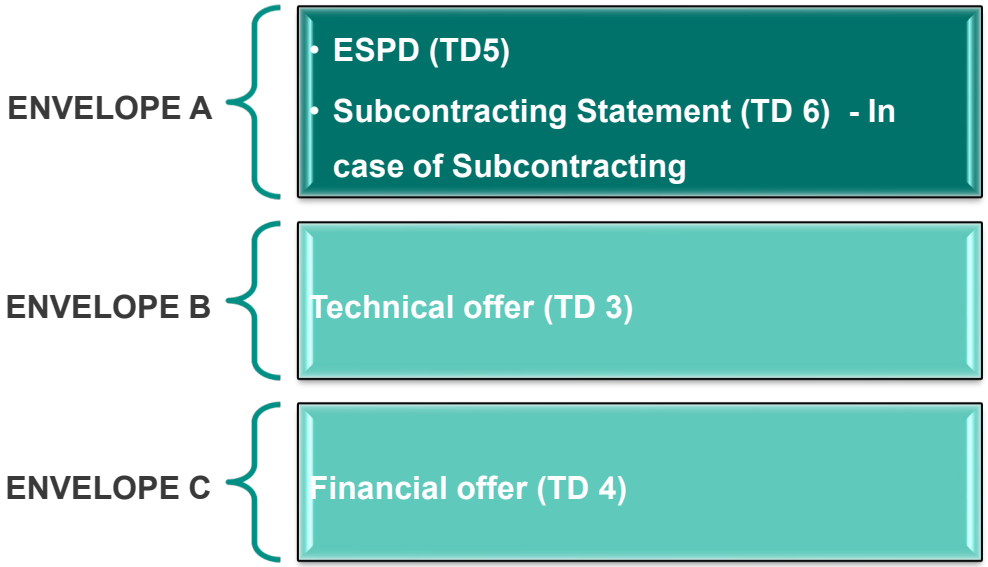
Tender Documents

Call for Tenders - Tender Document 1 (TD1) – must be read in conjunction with the other Tender Documents (TDs).

Tender Documents	Tender Document 1 (TD1): Call for Tenders
	Tender Document 2 (TD 2): Cover Letter
	Tender Document 3 (TD 3): Technical Offer
	Tender Document 4 (TD 4): Financial Offer and Cost Breakdown
	Tender Document 5 (TD 5): ESPD
	Tender Document 6 (TD 6): Subcontracting Statement
	Tender Document 7 (TD 7): Framework Agreement
	Tender Document 8 (TD 8): PCP Specific contract for Phase 1/2/3
	Tender Document 9 (TD 9): Contractor details and project abstracts
	Tender Document 10 (TD 10): End of Phase (1, 2, 3) Report
And 4 Annexes	Annex 1: Checklist of documents and actions
	Annex 2: Information about the Buyers' Group
	Annex 3: Challenge Brief, requirements and scenarios
	Annex 4: Open Marker Consultation Report

Tender Documents

Call for Tenders - Tender Document 1 (TD1) – must be read in conjunction with the other Tender Documents (TDs).



ENVELOPE	TD	Action to be taken by tenderer	Mandatory submission
Cover Letter	TD 2: Cover Letter	To be filled in, signed and sent to the LP by the Tenderer.	YES
ENVELOPE B	TD 3: Technical Offer	To be filled in and sent to the LP by the Tenderer.	YES
ENVELOPE C	TD 4: Financial Offer and Cost Breakdown	To be filled in and sent to the LP by the Tenderer.	YES
ENVELOPE A	TD 5: ESPD	To be filled in and sent to the LP by the Tenderer.	YES
ENVELOPE A	TD 6: Subcontracting Statement	To be filled in and sent to the LP by the Tenderer.	YES **(ONLY IF THE TENDERER HAS SUBCONTRACTORS)**

All Tenders must be submitted in three separate and independent envelopes (A, B and C), in a way that **allows the secrecy** of the content of each one to be guaranteed until their formal opening. **Envelopes** are **digital** and will only be submitted via the Innovation Procurement Platform https://innovationprocurement.com/ except of the Cover Letter which must be submitted also by post

Tender Document 2 (TD 2): Cover Letter

- The Cover Letter (TD 2) **should be also sent by post and should be received by no later than the 12:00 noon (CET) on 14-12-2026**.
- The Cover Letter should **indicate that it relates to the dossier (R&D Services within the ACTIVE PCP Project) and be addressed to the Lead Procurer:**

  Center for Security Studies (KEMEA), Hellenic Ministry of Citizen Protection, 4, P. Kanellopoulou str. 10177, Athens, Greece.
  Att to Ms Panagiota Benekou

- The Cover Letter should be delivered by **one of the following ways**:
  - By hand at the official registry office of KEMEA at the above-mentioned address
  - By registered post services with shipment notice. In such case, Tenderers should inform the Contracting Authority of the dispatch of the tender by fax or email on the same day, attaching a proof of the date of shipment, which must be before the deadline for the submission of tenders.
- The Cover Letter **should be signed by the Tenderer or its duly accredited representative**, with the powers to bind the legal/natural person, stating the full name (or entity name) of both and identifying the tender, a telephone number and an email address for contact.

ENVELOPE A

Envelope A shall contain information and evidence on the legal capacity, non-disqualification from exclusion criteria, economic and financial standing of the Tenderer, technical and professional eligibility and fulfilment of the subcontracting criteria, to be provided by means of the documents and forms:

- The legal capacity and the representation of the Tenderer, all the members of the Consortium (if applicable), Subcontractors (if applicable) and Third Parties (if applicable) shall be proved by filling, signing – by duly authorised person – and submitting the **ESPD (TD5).**
- In the **case of a Joint Tender, all the members of a Consortium will have to fill in and submit the ESPD (TD 5).**
- **In the case of Subcontracting**, the **Subcontracting Statement (TD 6)** will have to be filled in and submitted.
- To **prove compliance with the exclusion, selection and on/off award criteria the Tenderer**, all the members of the Consortium (if applicable), Subcontractors (if applicable) and Third Parties (if applicable) shall fill in and submit the **ESPD (TD 5).**

ENVELOPE B

Tenders must include a **technical offer (TD 3)**, containing:

[A] a **technical plan** that outlines:

I. the Tenderer's idea for addressing all the requirements given in the PCP challenge description;

II. technical details of how this would be implemented, and

III. a project management plan that outlines the execution and monitoring approach, including a Gantt chart. This part should clearly address all the weighted quality award criteria, namely 1. Contract implementation, 2. Functional Quality Criteria, 3. Non-Functional Quality Criteria, 4. Commercial Feasibility and 5. Evaluation of the solution and sustainability of testing.

[B] **a draft business plan** that explains the proposed approach to commercially exploit the results of the PCP and to bring a viable product or service onto the market.

[C] a **risk assessment** and risk mitigation strategy.

[D] a reply to the question "Does this tender involve **ethical issues**? (YES/NO)" and if YES, an ethics self-assessment, with explanations how the ethical issues will be addressed.

[E] A **Declaration of pre-existing rights** *(background IPRs)* relevant to the tenderer's proposed solution, in order to allow IPR dependencies to be assessed.

⚠ **Attention:**

- Tenders failing to meet these requirements will be excluded.
- The technical part must provide a *detailed* technical offer for Phase 1 *(including an explanation of the methodology, a work plan and details of deliverables and milestones)*, and must specify the plans for and objectives of the subsequent Phases 2 and 3 and beyond *(including a plan for commercial exploitation of the results)*.
- The information provided in the technical section of the Tender will be used to evaluate the Tenders, on the basis of the technical award criteria and the on/off award criteria A, C and D.
- For the technical offer, maximum limit is 40 pages. Minimum font size (11pt) and page margins (15mm).

ENVELOPE C

The Tender must include a detailed **financial offer (TD 4)** specifying:

a. binding **unit prices** for all items needed for carrying out Phase 1 and binding unit prices for items that are expected to be needed for Phases 2 and 3 *(given in euros, excluding VAT but including any other taxes and duties).*

b. a fixed **total price** for phase 1 and an estimated total price for Phases 2 and 3, broken down to show unit prices and the number of each unit needed to carry out Phase 1 *(given in euros, excluding VAT but including any other taxes and duties)*.

the financial section must include:

- a **price breakdown** that shows the price for R&D services and the price for supplies of products (to demonstrate compliance with the definition of R&D in on/off award criterion A).
- a **price breakdown** that shows the location or country in which the different categories of activities are to be carried out *(e.g., x hours of senior researchers in country L at y euro/hour; a hours of junior developers in country M at b euro/hour)* (to demonstrate compliance with the requirement relating to place of performance in on/off award criterion C).
- the **financial compensation** valuing the benefits and risks of the allocation of ownership of the **IPRs** to the contractor *(i.e., IPRs generated by the contractor during the PCP)*, by giving an absolute value for the price reduction between the price offered in the tender compared to the exclusive development price (i.e., the price that would have been quoted were IPR ownership to be transferred to the procurers).

Eligibility & Consortia (TD1 Section 3.1)

- **Geographic Eligibility:** Open to natural/legal persons in EU Member States, EEA countries, and Horizon Europe (HE) Associated Countries (for natural persons in HE Associated Countries, the country must have signed a Bilateral Security Agreement with the EU on classified information).

- **Place of Performance (On/Off Criterion C):** At least 50% of the total monetary value of activities in Phase 1, Phase 2, and across the entire Framework Agreement (Phases 1+2+3) must be performed in EU Member States or HE Associated Countries, and principal R&D staff (main researchers, developers, testers) must be located there.

- **Joint Tenders (Consortia):** Members must assume joint and several liability and appoint a single Lead Tenderer / Lead Contractor with authority to sign and bind all members. All communication goes exclusively through the Lead Tenderer.

Subcontracting Rules (TD1 Section 3.1)

- **Subcontracting Caps & Restrictions:**
  - Capped at a maximum of 30% of the total Contract value (excluding VAT) per PCP Phase.
  - Core tasks and PCP management cannot be subcontracted, and second-tier subcontracting (further subcontracting by a subcontractor) is strictly prohibited.
  - **Exclusivity Rule (Critical):** A subcontractor cannot participate in more than one Tender. Violation leads to the automatic exclusion of the Tender(s) in which it participates, regardless of its role.
- **Third-Party Resources:** If a tenderer relies on third-party resources to meet participation requirements (other than a hosting environment or off-the-shelf hardware/software licensing), that third party must be a member of the Consortium.
- **No Changes Allowed:** Due to the short duration of the PCP, changes to Consortium members or Subcontractors are prohibited unless unforeseen exceptional circumstances apply.

Exclusion Criteria (TD1 Section 3.2)

Exclusion criteria	Evidence
A) Exclusion grounds: ● Grounds relating to criminal convictions ● Grounds relating to the payment of taxes or social security contributions ● Grounds of insolvency or professional misconduct ● Conflict of interest ● Distortion of competition	TD 5 ESPD
B) Proposed solution already available in the market	TD 5 ESPD

Selection Criteria (TD1 Sections 3.3)

Selection criteria	Evidence
Ability to perform R&D up to original development of the first products or services and to commercially exploit the results of the PCP, *including intangible results in particular IPRs*	Technical Offer (TD 3) Description of the capacity, materials and equipment that are available to the Tenderer for research, prototyping and limited production and supply of the first set of products or services and description of the availability of financial and organisational structures for management, exploitation and transfer of IPRs and for generating revenue by marketing commercial applications of the results.
Ability of the capacity to create a solution	Technical Offer (TD 3) Description of the capacity to create a solution in the field(s) of "All-Hazard" Fabric Solutions, Adaptive and Modular Design, Ergonomics and Comfort and Sustainability and Maintenance
Demonstration of expertise and working experience required to undertake an innovative R&D project that entails relevant technology	Technical Offer (TD 3) Description of the expertise and working experience required to undertake an innovative R&D project that entails relevant technology.

- **5 Mandatory Key Personnel CVs (Selection Criterion):** Bidders must submit at least 5 CVs covering:
  - (i) fabric materials & advanced textile engineering, (ii) CBRN protection technologies, (iii) wearable electronics & smart textiles, (iv) R&D/project management, and (v) testing & validation (one person may cover multiple areas if proven by their CV).
  - Plus project references from the last 5 years.

⚠ **Attention:** Failing any On/Off criterion (A–H) = score × 0 (exclusion). Scoring below 40% on any quality criterion (1–5) = automatic exclusion.

Award Criteria Thresholds & Scoring (TD1 Sections 3.4–3.5)

- **All 8 On/Off Award Criteria (A–H) shall be met:** Failing any single On/Off [pass/fail] criterion multiplies the tender's score by 0 (exclusion):

  A. R&D Services Definition (Products/Supplies strictly <50% of contract value in Phase 1, Phase 2, and overall PCP).

  B. Compatibility with other public financing (no double funding).

  C. Place of performance (>50% in EU / HE Associated Countries).

  D. Ethics compliance (civil applications only; ethics self-assessment).

  E. Security compliance (no classified info in tender; dual-use rules).

  F. GDPR compliance (Reg. 2016/679 & 2018/1725).

  G. Usability & Interoperability with Public Buyers' systems.H. Data Management & strict EU data localization (data centers & access strictly within the EU).

⚠ **Attention:** Failing any On/Off criterion (A–H) = score × 0 (exclusion). Scoring below 40% on any quality criterion (1–5) = automatic exclusion.

Thresholds & Scoring (TD1 Sections 3.4–3.5)

ACTIVE PCP

Weighted Quality Criteria:

Criterion	Max Points	Weight	Min. Threshold (40%)
1. Contract Implementation	10	10%	4
2. Functional Quality Criteria	40	40%	16
3. Non-Functional Quality Criteria	15	15%	6
4. Commercial Feasibility	5	5%	2
5. Evaluation & Testing Sustainability	10	10%	4
Total Technical Score (Ti)	80	80%	32 / 80
6. Price (Fi)	20	20%	—

Every single Weighted Quality Criterion (Criteria 1 to 5) has a mandatory 40% minimum threshold (overall minimum 32 out of 80 points). **Failing any individual threshold results in automatic exclusion.**

Scoring Formula: Weighting is 80% Technical / 20% Price:

- $L_i = 80 \times (T_i / T_{max}) + 20 \times (F_{min} / F_i)$
- Ti-breaker: highest Technical Score ranks first.

⚠ **Attention:** Failing any On/Off criterion (A–H) = score × 0 (exclusion). Scoring below 40% on any quality criterion (1–5) = automatic exclusion.

Budget Ceilings & VAT Regime (TD1 Section 2.6)

Budget per Phase

- **Binding Unit Prices:** Unit rates quoted in TD4 remain binding across all 3 Phases. Evaluation is based on the **Actual Price** offered.
- **Centralised Payments & Greek VAT (24%):** KEMEA pays all contractors centrally under Greek VAT law (Law 2859/2000):
  - *Greek tenderers (or consortia led by a Greek coordinator):* domestic 24% VAT applies.
  - *EU Member State tenderers:* reverse charge (invoicing without VAT).
  - *Third-country tenderers:* VAT is calculated/reported by KEMEA; any home-country import VAT on the invoice is non-deductible and treated as part of the service cost.

IPR Allocation & Commercialisation Obligations (TD1 Section 2.8)

- **Foreground IPR Stays with the Contractor:** Contractors retain ownership of generated IPRs, which is why Envelope C requires quoting both the **Exclusive Development Price** and the **Actual Price** (reflecting the market value discount for keeping IPRs).
- **Buyers' Group Rights & Call-Back:** The Buyers' Group retains
  - **royalty-free access rights** for their own use, the right to require **non-exclusive licensing to third parties** on fair and reasonable conditions (without sub-licensing), and
  - a **call-back right** to require transfer of IPR ownership if the contractor fails to commercially exploit the results within **4 years** after the Framework Agreement or uses them against the public/security interest.

Governing Law, Payments, Standstill & Appeals (TD1 Sections 2.5, 5.2–5.4, 6)

- **Governing Law & Jurisdiction:** The Framework Agreement and Specific Contracts are governed by **Greek Law** (except Phase 3 GDPR Processing Agreements, which are governed by the law of the Member State hosting each pilot). Any disputes or appeals against final PEC decisions fall under the jurisdiction of the **Administrative Court of Appeals of Athens**.
- **Standstill & Administrative Appeals:** A strict **5-calendar-day deadline** applies to submit any administrative complaint solely to the Lead Procurer (KEMEA) following notification of the award decision. Furthermore, under Section 6.9 (*Inaccuracies, inconsistencies, defects and errors*), tenderers must proactively raise any objections to the tender documents immediately upon discovery, or they forfeit the right to challenge them later.



3. Contract Implementation

Contract Implementation

ACTIVE PCP



1. 

Successful Tenderers will be requested to sign both a **Framework Agreement (TD7)** and **Specific Phases 1, 2 and 3 Contracts (TD8).**

2. 
During each phase, contract implementation will be **monitored periodically** and **reviewed** against the expected outcomes for the phase.

3. 
There will be **regular monitoring meetings** (physically or online) between the Contractor and the TEC.

4. 
Each Contractor will be **assigned a main contact person** (their supervisor) **appointed by the Lead Procurer.**

5. 
The Contractor will be asked to **discuss the results achieved** in the preceding period and **present an updated work plan.**

6. 
The Technical Committee and/or supervisor will provide **written feedback** on paper or electronically to contractors after meetings or visits.

Governing Law, Payments, Standstill & Appeals (TD1 Sections 2.5, 5.2–5.4, 6)

- **"Satisfactory" vs. "Successful" Completion & Payment Schedule:**
  - **Satisfactory completion** triggers **payment**, whereas **Successful completion** (convincing feasibility/operational impact) is required for **eligibility to be invited to the next Phase**.
  - **Payment instalments** (paid within 30 days of PEC approval + invoice accompanied by fresh tax, social security, criminal record, and corporate representation certificates issued within 30 working days, officially translated into English):
    - **Phase 1:** 100% single payment at the end of Phase 1.
    - **Phase 2:** 50% interim payment + 50% final balance payment.
    - **Phase 3:** 45% interim payment + 40% upon satisfactory completion of Phase 3 + 15% upon successful conclusion of the ACTIVE PCP project.
- **Key Formalities (TD1 Section 4.1, 4.2, 4.3, 6.2):**
  - **Tender Validity:** Minimum **6 months** from 14-12-2026 (shorter validity = automatic rejection).
  - **Cure Period for Missing Documents:** If Envelope A has missing documents or non-essential irregularities, KEMEA may request clarification/rectification within a strict **5-day deadline** (failure to respond in 5 days = automatic exclusion).
  - **Tender Opening Attendance:** Takes place on **14-12-2026 at 12:00:01 CET** at KEMEA's premises in Athens; company representatives wishing to attend must email activepcp-procurement@kemea-research.gr at least **48 hours in advance**.

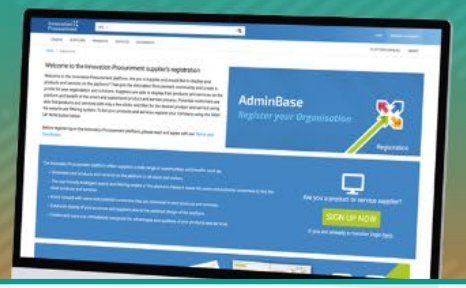
ACTIVE PCP

Home | Open Market Consultations | Call for Tenders | Join our Boards | About | Consortium | Media Centre | Contact

Innovation Procurement Platform

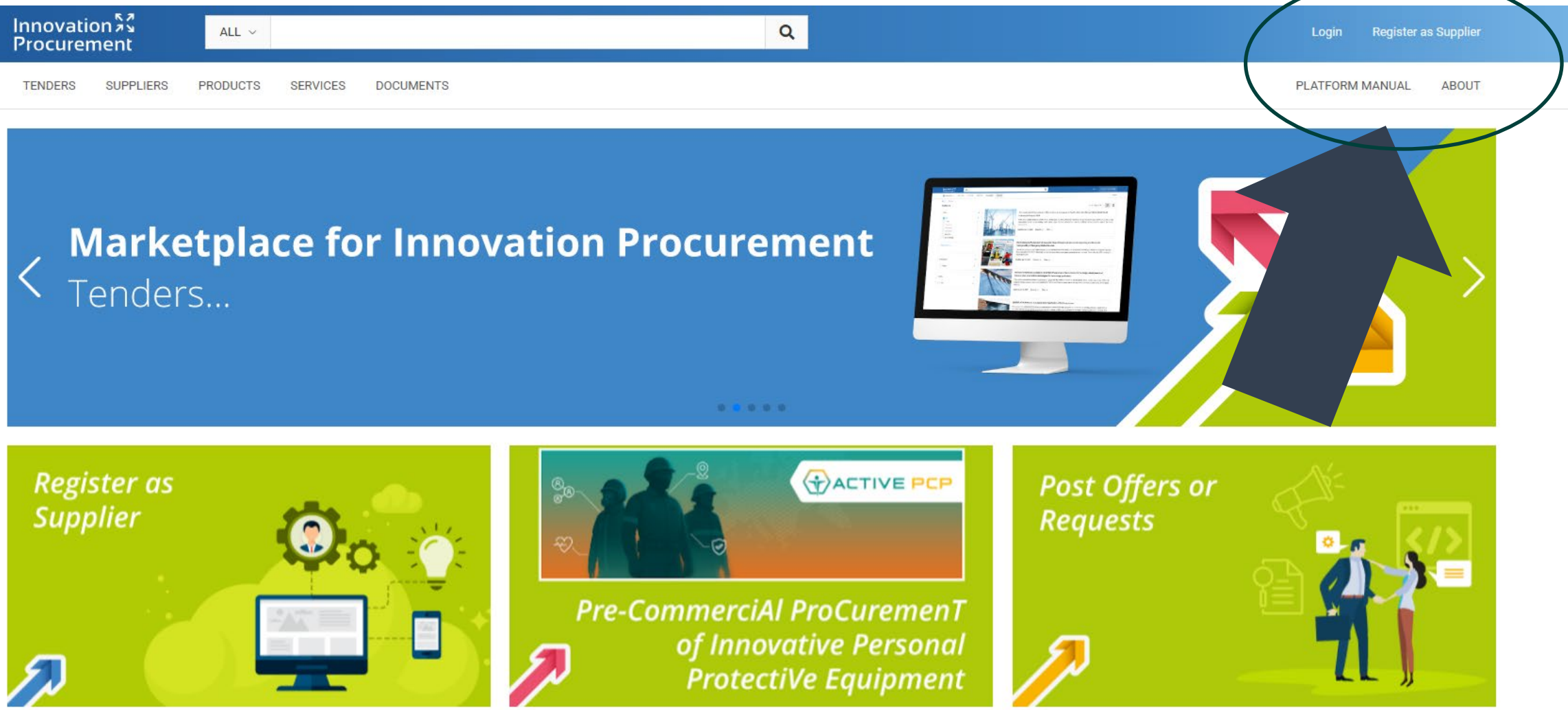
Do you want to learn more about Innovation Procurement?

Follow the link to kick off your registration process and get access to all the features of the Innovation Procurement Pla



Click Here

4. Tender Submission Process & Innovation Procurement Platform


Innovation Procurement
ALL
Login
Register as Supplier
TENDERS
SUPPLIERS
PRODUCTS
SERVICES
DOCUMENTS
PLATFORM MANUAL
ABOUT
Marketplace for Innovation Procurement
Tenders...
Register as Supplier
ACTIVE PCP
Pre-CommerciAl ProCuremenT of Innovative Personal ProtectiVe Equipment
Post Offers or Requests

Innovation Procurement Platform

Manual for registration

Hi, and welcome to the Innovation Procurement Platform!

This manual shows you, how to properly register to the Innovation Procurement Platform

WHAT IS THE PLATFORM ABOUT?

The Innovation Procurement Platform provides suppliers with the option to *register* their organisations, *showcase* products and services, *upload* additional relevant documents, and *match* interests, and services with other suppliers and/or relevant partners.

In addition to that, the Innovation Procurement Platform allows the *monitoring* of different tenders (under the dedicated section), providing all the relevant information on the specific tender, as well as the automatic procedure for the *tender submission and evaluation*. Thus, serving as *transparent*, *intuitive* and *easy-to-use* tool for promoting an unbiased selection of offers.

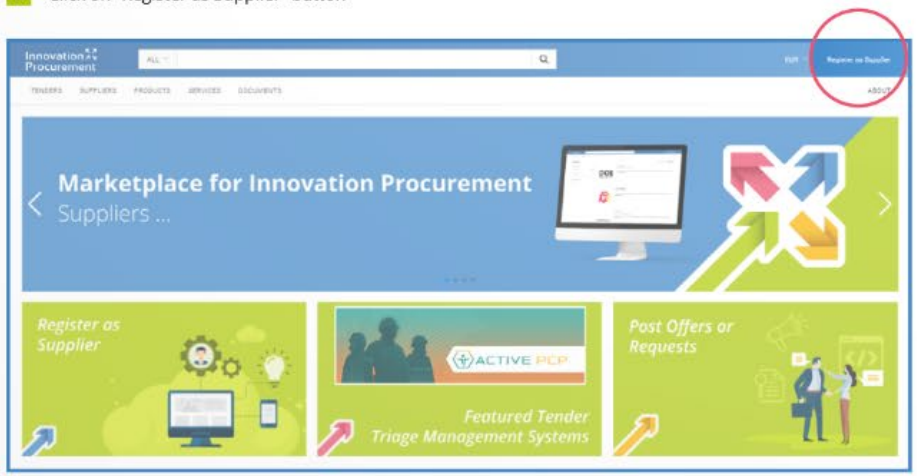
Thus, the Innovation Procurement Platform allows you to:

- **Showcase your organisation, products and services**
- **Design requests and offers**
- Match and connect with other suppliers
- **Monitor, check and submit tender proposals**

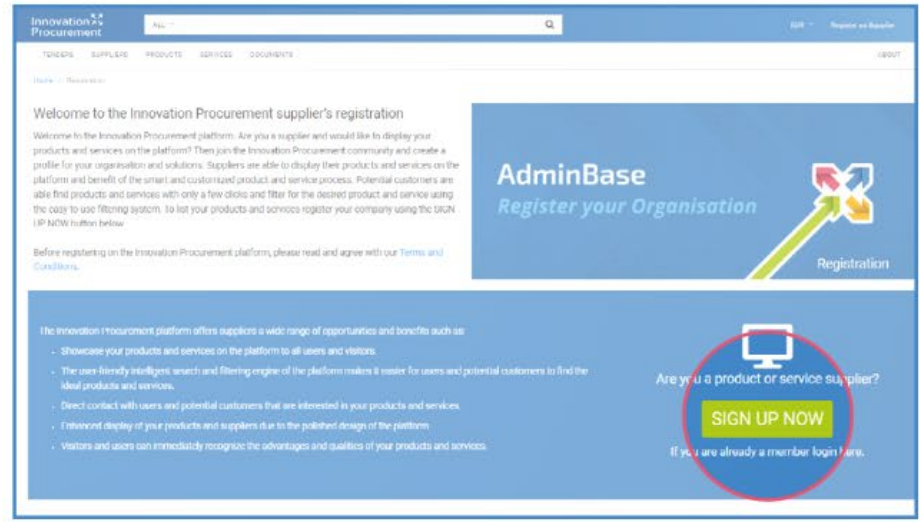


HOW TO REGISTER?

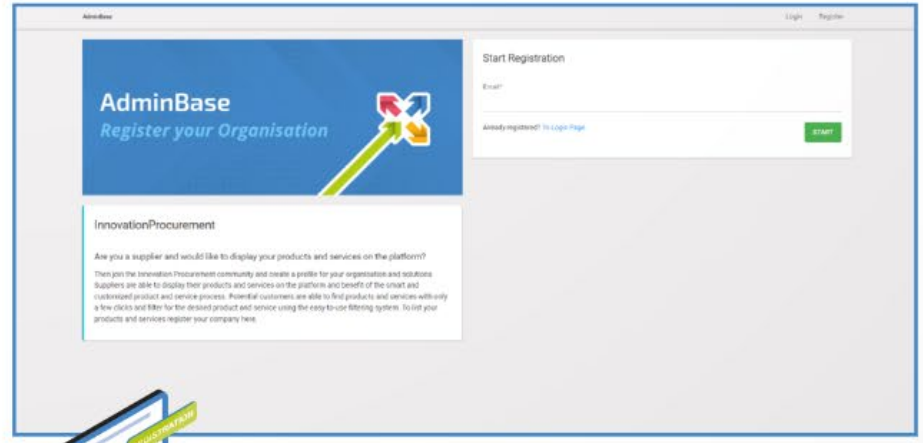
1. Click on "Register as Supplier" button



2. Click on "Sign Up Now""



3. Insert your email and click on "Start"







ACTIVE PCP - Pre-CommerciAl ProCuremenT of Innovative Personal ProtectiVe Equipment for First REsponders

Overview | Expertise Offers 2

+ Add Request/Offer

Description

ACTIVE PCP (Pre-Commercial Procurement of Innovative Per rotective nders) is a European Union-funded project that brings together first responders, public authorities, and technology providers to co-c e innovative solutions ration Personal Protective Equipment (PPE) for first responders. The project addresses the growing challenge of keeping responders s fe and operationally effective amid evolving threats – from CBRN incidents and HAZMAT situations to complex emergencies triggered by terrorism, industrial accidents, or natural disasters. Developing effective PPE solutions that meet diverse operational needs across different countries and responder organisations remains difficult, as many off-the-shelf products are inadequate, fragmented, or optimised for single-hazard scenarios. ACTIVE PCP seeks to overcome this gap by actively involving the "demand side" (public safety buyers and end-users such as police, firefighters, and emergency medical services) in defining their unmet needs and steering industry R&D efforts towards those needs. Following the EC Guidelines on Pre-Commercial Procurement (PCP), through a competitive series of design, prototype and pilot steps, the ACTIVE PCP will contract suppliers to deliver the creation and deployment of the envisaged PPE Solutions.

Tender Summary

TENDER STATUS	OPEN
CONTRACT TYPE	Services
BUDGET	€ 3,650,000
LANGUAGE	English

My Solutions

Tender Title	Solution ID	Solution Name	Status	Actions
ACTIVE PCP - Pre-CommerciAl ProCuremenT of Innovative Personal ProtectiVe Equipment for First REsponders	s-3053-0036	*TBD*	NA	SHOW

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Tender Submission Overview

General Information

Administrative Section (ENVELOPE A)

Technical Section (ENVELOPE B)

Financial Section (ENVELOPE C)

Cover Letter

Submission Deadline for Phase I:

07.11.2026 12:00 CEST (23 hours 29 minutes remaining)

Tender Submission Overview

Below an overview on main information to be submitted is provided. For further details please consult the Tender Documents.

If you have questions: Check the HELPCENTER contacts.

Attention:

- In TD1 a detailed explanation of the documents, actions to be taken and related envelopes can be found.
- More detailed information about the final layout requirements for the Phases 2 and 3 offers will be provided in the subsequent Call-offs.
- The period of validity of the Tenders is six (6) months from the deadline to submit a tender (shorter validity period is not admissible and shall conduct to the rejection of the offer).
- Tenders and supporting documents must be written in English or a full English translation shall be provided at no cost to the Lead Procurer.
- Tenders must not be qualified or accompanied by statements or a covering letter that might be construed as rendering the tender equivocal. Unauthorized alterations or additions must not be made to any component of the tender documents.

General Information

In this section you shall include general information such as solution name, tender type and a short description of the solution.
The solution ID is automatically generated.

Administrative Section (ENVELOPE A)

Envelope A shall contain information and evidence on the legal capacity, non-disqualification from exclusion criteria, economic and financial standing of the Tenderer, technical and professional eligibility and fulfilment of the subcontracting criteria, to be provided by means of the documents and forms described below:

- The legal capacity and the representation of the Tenderer, all the members of the Consortium (if applicable), Subcontractors (if applicable) and Third Parties (if applicable) shall be proved by filling, signing – by duly authorised person – and submitting the ESPD (TD5).
- In the case of a Joint Tender, all the members of a Consortium will have to fill in and submit the ESPD (TD 5).
- In the case of Subcontracting, the Subcontracting Statement (TD 6) will have to be filled in, and submitted.
- To prove compliance with the exclusion, selection and on/off award criteria the Tenderer, all the members of the Consortium (if applicable), Subcontractors (if applicable) and Third Parties (if applicable) shall fill in and submit the ESPD (TD 5).

Technical Section (ENVELOPE B)

Tenders must include a **technical offer** (TD 3), containing:

- a technical plan that outlines:
  I. the Tenderer's idea for addressing all the requirements given in the PCP challenge description;
  II. technical details of how this would be implemented, and

- A Declaration of pre-existing rights (background IPRS) relevant to the tenderer's proposed solution, in order to allow IPR dependencies to be assessed.

Attention:

- Tenders failing to meet these requirements will be excluded.
- The technical part must provide a detailed technical offer for Phase 1 (including an explanation of the methodology, a work plan and details of deliverables and milestones), and must specify the plans for and objectives of the subsequent Phases 2 and 3 and beyond (including a plan for commercial exploitation of the results).
- The information provided in the technical section of the Tender will be used to evaluate the Tenders, on the basis of the technical award criteria and the on/off award criteria A, C and D.
- For the technical offer, maximum limit is 40 pages. Minimum font size (11pt) and page margins (15mm).

Financial Section (ENVELOPE C)

The Tender must include a detailed **financial offer (TD 4)** specifying:

- binding **unit prices** for all items needed for carrying out Phase 1 and binding unit prices for items that are expected to be needed for Phases 2 and 3 (given in euros, excluding VAT but including any other taxes and duties).
- a fixed **total price** for phase 1 and an estimated total price for Phases 2 and 3, broken down to show unit prices and the number of each unit needed to carry out Phase 1 (given in euros, excluding VAT but including any other taxes and duties).

In addition, the financial section must include:

- a **price breakdown** that shows the price for R&D services and the price for supplies of products (to demonstrate compliance with the definition of R&D in on/off award criterion A).
- a **price breakdown** that shows the location or country in which the different categories of activities are to be carried out (e.g., x hours of senior researchers in country L at y euro/hour; a hours of junior developers in country M at b euro/hour) (to demonstrate compliance with the requirement relating to place of performance in on/off award criterion C).
- the **financial compensation** valuing the benefits and risks of the allocation of ownership of the IPRs to the contractor (i.e., **IPRs** generated by the contractor during the PCP), by giving an absolute value for the price reduction between the price offered in the tender compared to the exclusive development price (i.e., the price that would have been quoted were IPR ownership to be transferred to the procurers).

Attention:

- The unit prices quoted for each category of items (e.g., hourly rates for junior and senior researchers, developers and testers) remain binding for all phases (i.e. for the duration of the Framework Agreement).
- The financial compensation for IPRs must reflect the market value of the benefits received (i.e., the opportunity that the IPRs offer for commercial exploitation) and the risks assumed by the contractor (e.g. the cost of maintaining IPRs and bringing the products onto the market).

Cover Letter

The Cover Letter (TD 2) should be also sent by post and should be received by no later than the 12:00 noon (CET) on 11-12-2026. The Cover Letter should indicate that it relates to the dossier (R&D Services within the ACTIVE PCP Project) and be addressed to the Lead Procurer:

Center for Security Studies (KEMEA), Hellenic Ministry of Citizen Protection, 4, P. Kanellopoulou str. 10177, Athens, Greece. Att to Ms Panagiota Benekou

The Cover Letter should be delivered by one of the following ways:

- By hand at the official registry office of KEMEA at the above-mentioned address
- By registered post services with shipment notice. In such case, Tenderers should inform the Contracting Authority of the dispatch of the tender by fax or email on the same day, attaching a proof of the date of shipment, which must be before the deadline for the submission of tenders.

The Cover Letter should be signed by the Tenderer or its duly accredited representative, with the powers to bind the legal/natural person, stating the full name (or entity name) of both and identifying the tender, a telephone number and an email address for contact.

Detailed instructions are provided in TD1.

Tender Submission Overview

General Information

Administrative Section (ENVELOPE A)

Technical Section (ENVELOPE B)

Financial Section (ENVELOPE C)

Cover Letter

Submission Deadline for Phase I:

07.11.2026 12:00 CEST (23 hours 29 minutes remaining)

General Information

Please include below the SOLUTION NAME, TENDER TYPE and SOLUTION SHORT DESCRIPTION.

Solution ID

s-3053-0036

Solution Name *

Please indicate the name of the solution (max. 150 characters with spaces).

Tenderer Type *

Select one

Description *

Please provide a brief description of the solution (max. 2000 characters with spaces).

SAVE

NEXT

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Tender Submission Overview

General Information

Administrative Section (ENVELOPE A)

Technical Section (ENVELOPE B)

Financial Section (ENVELOPE C)

Cover Letter

Submission Deadline for Phase I:

07.11.2026 12:00 CEST (23 hours 16 minutes remaining)

General Information

Please include below the SOLUTION NAME, TENDER TYPE and SOLUTION SHORT DESCRIPTION.

Solution ID

s-3053-0036

Solution Name *

Demo Solution

Tenderer Type *

Joint

Description *

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Tender Submission Overview

General Information

Administrative Section (ENVELOPE A)

Technical Section (ENVELOPE B)

Financial Section (ENVELOPE C)

Cover Letter

Submission Deadline for Phase I:

07.11.2026 12:00 CEST (23 hours 25 minutes remaining)

Administrative Section (ENVELOPE A)

Envelope A shall contain information and evidence on the legal capacity, non-disqualification from exclusion criteria, economic and financial standing of the Tenderer, technical and professional eligibility and fulfilment of the subcontracting criteria, to be provided by means of the documents and forms described below:

- The legal capacity and the representation of the Tenderer, all the members of the Consortium (if applicable), Subcontractors (if applicable) and Third Parties (if applicable) shall be proved by filling, signing – by duly authorised person – and submitting the ESPD (TD5).
- In the case of a Joint Tender, all the members of a Consortium will have to fill in and submit the ESPD (TD 5).
- In the case of Subcontracting, the Subcontracting Statement (TD 6) will have to be filled in, and submitted.
- To prove compliance with the exclusion, selection and on/off award criteria the Tenderer, all the members of the Consortium (if applicable), Subcontractors (if applicable) and Third Parties (if applicable) shall fill in and submit the ESPD (TD 5).

ESPD (TD5) *

Datei auswählen Keine ausgewählt

Subcontracting Statement (TD6)

Datei auswählen Keine ausgewählt

PREVIOUS NEXT

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Tender Submission Overview

General Information

Administrative Section (ENVELOPE A)

Technical Section (ENVELOPE B)

Financial Section (ENVELOPE C)

Cover Letter

Submission Deadline for Phase I:

07.11.2026 12:00 CEST (23 hours 15 minutes remaining)

Administrative Section (ENVELOPE A)

Envelope A shall contain information and evidence on the legal capacity, non-disqualification from exclusion criteria, economic and financial standing of the Tenderer, technical and professional eligibility and fulfilment of the subcontracting criteria, to be provided by means of the documents and forms described below:

- The legal capacity and the representation of the Tenderer, all the members of the Consortium (if applicable), Subcontractors (if applicable) and Third Parties (if applicable) shall be proved by filling, signing – by duly authorised person – and submitting the ESPD (TD5).
- In the case of a Joint Tender, all the members of a Consortium will have to fill in and submit the ESPD (TD 5).
- In the case of Subcontracting, the Subcontracting Statement (TD 6) will have to be filled in, and submitted.
- To prove compliance with the exclusion, selection and on/off award criteria the Tenderer, all the members of the Consortium (if applicable), Subcontractors (if applicable) and Third Parties (if applicable) shall fill in and submit the ESPD (TD 5).

ESPD (TD5) *

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ACTIVE PCP TD5 ESPD.pdf VIEW DELETE

Subcontracting Statement (TD6)

Datei auswählen Keine ausgewählt

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Tender Submission Overview

General Information

Administrative Section (ENVELOPE A)

Technical Section (ENVELOPE B)

Financial Section (ENVELOPE C)

Cover Letter

Submission Deadline for Phase I:

07.11.2026 12:00 CEST (23 hours 25 minutes remaining)

Technical Section (ENVELOPE B)

Tenders must include a **technical offer** (TD 3), containing:

- a technical plan that outlines:
  I. the Tenderer's idea for addressing all the requirements given in the PCP challenge description;
  II. technical details of how this would be implemented, and
  III. a project management plan that outlines the execution and monitoring approach, including a Gantt chart. This part should clearly address all the weighted quality award criteria, namely 1. Contract implementation, 2. Functional Quality Criteria, 3. Non-Functional Quality Criteria, 4. Commercial Feasibility and 5. Evaluation of the solution and sustainability of testing.
- a draft business plan that explains the proposed approach to commercially exploit the results of the PCP and to bring a viable product or service onto the market.
- a risk assessment and risk mitigation strategy.
- a reply to the question "Does this tender involve **ethical issues**? (YES/NO)" and if YES, an ethics self-assessment, with explanations how the ethical issues will be addressed.
- A Declaration of pre-existing rights (background IPRs) relevant to the tenderer's proposed solution, in order to allow IPR dependencies to be assessed.

Attention:

- Tenders failing to meet these requirements will be excluded.
- The technical part must provide a detailed technical offer for Phase 1 (including an explanation of the methodology, a work plan and details of deliverables and milestones), and must specify the plans for and objectives of the subsequent Phases 2 and 3 and beyond (including a plan for commercial exploitation of the results).
- The information provided in the technical section of the Tender will be used to evaluate the Tenders, on the basis of the technical award criteria and the on/off award criteria A, C and D.
- For the technical offer, maximum limit is 40 pages. Minimum font size (11pt) and page margins (15mm).

Technical Offer (TD3) - PDF *

Datei auswählen Keine ausgewählt

PREVIOUS NEXT

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Tender Submission Overview

General Information

Administrative Section (ENVELOPE A)

Technical Section (ENVELOPE B)

Financial Section (ENVELOPE C)

Cover Letter

Submission Deadline for Phase I:

07.11.2026 12:00 CEST (23 hours 15 minutes remaining)

Technical Section (ENVELOPE B)

Tenders must include a **technical offer** (TD 3), containing:

- a technical plan that outlines:
  I. the Tenderer's idea for addressing all the requirements given in the PCP challenge description;
  II. technical details of how this would be implemented, and
  III. a project management plan that outlines the execution and monitoring approach, including a Gantt chart. This part should clearly address all the weighted quality award criteria, namely 1. Contract implementation, 2. Functional Quality Criteria, 3. Non-Functional Quality Criteria, 4. Commercial Feasibility and 5. Evaluation of the solution and sustainability of testing.
- a draft business plan that explains the proposed approach to commercially exploit the results of the PCP and to bring a viable product or service onto the market.
- a risk assessment and risk mitigation strategy.
- a reply to the question "Does this tender involve **ethical issues**? (YES/NO)" and if YES, an ethics self-assessment, with explanations how the ethical issues will be addressed.
- A Declaration of pre-existing rights (background IPRs) relevant to the tenderer's proposed solution, in order to allow IPR dependencies to be assessed.

Attention:

- Tenders failing to meet these requirements will be excluded.
- The technical part must provide a detailed technical offer for Phase 1 (including an explanation of the methodology, a work plan and details of deliverables and milestones), and must specify the plans for and objectives of the subsequent Phases 2 and 3 and beyond (including a plan for commercial exploitation of the results).
- The information provided in the technical section of the Tender will be used to evaluate the Tenders, on the basis of the technical award criteria and the on/off award criteria A, C and D.
- For the technical offer, maximum limit is 40 pages. Minimum font size (11pt) and page margins (15mm).

Technical Offer (TD3) - PDF *

Datei auswählen Keine ausgewählt

ACTIVE PCP TD3 Technical Offer.pdf VIEW DELETE

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Tender Submission Overview

General Information

Administrative Section (ENVELOPE A)

Technical Section (ENVELOPE B)

Financial Section (ENVELOPE C)

Cover Letter

Submission Deadline for Phase I:

07.11.2026 12:00 CEST (23 hours 25 minutes remaining)

Financial Section (ENVELOPE C)

The Tender must include a detailed **financial offer (TD 4)** specifying:

- binding **unit prices** for all items needed for carrying out Phase 1 and binding unit prices for items that are expected to be needed for Phases 2 and 3 (given in euros, excluding VAT but including any other taxes and duties).
- a fixed **total price** for phase 1 and an estimated total price for Phases 2 and 3, broken down to show unit prices and the number of each unit needed to carry out Phase 1 (given in euros, excluding VAT but including any other taxes and duties).

In addition, the financial section must include:

- a **price breakdown** that shows the price for R&D services and the price for supplies of products (to demonstrate compliance with the definition of R&D in on/off award criterion A).
- a **price breakdown** that shows the location or country in which the different categories of activities are to be carried out (e.g., x hours of senior researchers in country L at y euro/hour; a hours of junior developers in country M at b euro/hour) (to demonstrate compliance with the requirement relating to place of performance in on/off award criterion C).
- the **financial compensation** valuing the benefits and risks of the allocation of ownership of the **IPRs** to the contractor (i.e., IPRs generated by the contractor during the PCP), by giving an absolute value for the price reduction between the price offered in the tender compared to the exclusive development price (i.e., the price that would have been quoted were IPR ownership to be transferred to the procurers).

Attention:

- The unit prices quoted for each category of items (e.g., hourly rates for junior and senior researchers, developers and testers) remain binding for all phases (i.e. for the duration of the Framework Agreement).
- The financial compensation for IPRs must reflect the market value of the benefits received (i.e., the opportunity that the IPRs offer for commercial exploitation) and the risks assumed by the contractor (e.g. the cost of maintaining IPRs and bringing the products onto the market).

The price that will be evaluated is the Actual Price offered.

The information provided in the financial section of the Tender will be used to evaluate the Tenders on the basis of the price award criteria and the compliance criteria A and C.

More detailed information for the Phase 2 and 3 offers will be provided in the Call-offs.

The price for Phase 2 and 3 offers must be based on the binding unit prices in the tender and the price conditions set out in the Framework Agreement. Where new units/unit prices (e.g., for new tasks or equipment) are subsequently added to the Phase 2 or 3 offers, they will become binding for the remaining phases.

Similar price breakdowns will be requested for the call-offs for Phase 2 and 3.

Financial Offer and Cost Breakdown (TD4) *

Datei auswählen Keine ausgewählt

Tender Submission Overview

General Information

Administrative Section (ENVELOPE A)

Technical Section (ENVELOPE B)

Financial Section (ENVELOPE C)

Cover Letter

Submission Deadline for Phase I:

07.11.2026 12:00 CEST (23 hours 15 minutes remaining)

Financial Section (ENVELOPE C)

The Tender must include a detailed **financial offer (TD 4)** specifying:

- binding **unit prices** for all items needed for carrying out Phase 1 and binding unit prices for items that are expected to be needed for Phases 2 and 3 (given in euros, excluding VAT but including any other taxes and duties).
- a fixed **total price** for phase 1 and an estimated total price for Phases 2 and 3, broken down to show unit prices and the number of each unit needed to carry out Phase 1 (given in euros, excluding VAT but including any other taxes and duties).

In addition, the financial section must include:

- a **price breakdown** that shows the price for R&D services and the price for supplies of products (to demonstrate compliance with the definition of R&D in on/off award criterion A).
- a **price breakdown** that shows the location or country in which the different categories of activities are to be carried out (e.g., x hours of senior researchers in country L at y euro/hour; a hours of junior developers in country M at b euro/hour) (to demonstrate compliance with the requirement relating to place of performance in on/off award criterion C).
- the **financial compensation** valuing the benefits and risks of the allocation of ownership of the **IPRs** to the contractor (i.e., IPRs generated by the contractor during the PCP), by giving an absolute value for the price reduction between the price offered in the tender compared to the exclusive development price (i.e., the price that would have been quoted were IPR ownership to be transferred to the procurers).

Attention:

- The unit prices quoted for each category of items (e.g., hourly rates for junior and senior researchers, developers and testers) remain binding for all phases (i.e. for the duration of the Framework Agreement).
- The financial compensation for IPRs must reflect the market value of the benefits received (i.e., the opportunity that the IPRs offer for commercial exploitation) and the risks assumed by the contractor (e.g. the cost of maintaining IPRs and bringing the products onto the market).

The price that will be evaluated is the Actual Price offered.

The information provided in the financial section of the Tender will be used to evaluate the Tenders on the basis of the price award criteria and the compliance criteria A and C.

More detailed information for the Phase 2 and 3 offers will be provided in the Call-offs.

The price for Phase 2 and 3 offers must be based on the binding unit prices in the tender and the price conditions set out in the Framework Agreement. Where new units/unit prices (e.g., for new tasks or equipment) are subsequently added to the Phase 2 or 3 offers, they will become binding for the remaining phases.

Similar price breakdowns will be requested for the call-offs for Phase 2 and 3.

Financial Offer and Cost Breakdown (TD4) *

Datei auswählen Keine ausgewählt

ACTIVE PCP TD4 Financial Offer and Cost Breakdown.xlsx VIEW DELETE

Tender Submission Overview

General Information

Administrative Section (ENVELOPE A)

Technical Section (ENVELOPE B)

Financial Section (ENVELOPE C)

Cover Letter

Cover Letter

The Cover Letter (TD 2) should be also sent by post and should be received by no later than the 12:00 noon (CET) on 14-12-2026. The Cover Letter should indicate that it relates to the dossier (R&D Services within the ACTIVE PCP Project) and be addressed to the Lead Procurer:

Center for Security Studies (KEMEA), Hellenic Ministry of Citizens Protection, 4, P. Kanellopoulou str. 10177, Athens, Greece. Att to Ms Panagiota Benekou

The Cover Letter should be delivered by one of the following ways:

- By hand at the official registry office of KEMEA at the above-mentioned address
- By registered post services with shipment notice. In such case, Tenderers should inform the Contracting Authority of the dispatch of the tender by fax or email on the same day, attaching a proof of the date of shipment, which must be before the deadline for the submission of tenders.

The Cover Letter should be signed by the Tenderer or its duly accredited representative, with the powers to bind the legal/natural person, stating the full name (or entity name) of both and identifying the tender, a telephone number and an email address for contact.

Detailed instructions are provided in TD1.

Cover Letter (TD2) *

Datei auswählen Keine ausgewählt

PREVIOUS

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Tender Submission Overview

General Information

Administrative Section (ENVELOPE A)

Technical Section (ENVELOPE B)

Financial Section (ENVELOPE C)

Cover Letter

Submission Summary

Cover Letter

The Cover Letter (TD 2) should be also sent by post and should be received by no later than the 12:00 noon (CET) on 14-12-2026. The Cover Letter should indicate that it relates to the dossier (R&D Services within the ACTIVE PCP Project) and be addressed to the Lead Procurer:

Center for Security Studies (KEMEA), Hellenic Ministry of Citizens Protection, 4, P. Kanellopoulou str. 10177, Athens, Greece. Att to Ms Panagiota Benekou

The Cover Letter should be delivered by one of the following ways:

- By hand at the official registry office of KEMEA at the above-mentioned address
- By registered post services with shipment notice. In such case, Tenderers should inform the Contracting Authority of the dispatch of the tender by fax or email on the same day, attaching a proof of the date of shipment, which must be before the deadline for the submission of tenders.

The Cover Letter should be signed by the Tenderer or its duly accredited representative, with the powers to bind the legal/natural person, stating the full name (or entity name) of both and identifying the tender, a telephone number and an email address for contact.

Detailed instructions are provided in TD1.

Cover Letter (TD2) *

Datei auswählen Keine ausgewählt

ACTIVE PCP TD2 Cover Letter_Final.pdf VIEW DELETE

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Tender Submission Overview

General Information

Administrative Section (ENVELOPE A)

Technical Section (ENVELOPE B)

Financial Section (ENVELOPE C)

Cover Letter

Submission Summary

Submission Deadline for Phase I:

07.11.2026 12:00 CEST (23 hours 14 minutes remaining)

You are about to submit the offer for Phase 1 - the solution **s-3053-0036** for the tender **ACTIVE PCP - Pre-CommerciAl ProCuremenT of Innovative Personal ProtectiVe Equipment for First REsponders**

Submission Summary Phase I

Please finally check if all information and attached documents are correct.

Attention: Please mind that after you click on "SUBMIT" you will not be able to make any changes for this Tender Submission.

General Information

Solution Name	Demo Solution
Submission Type	JOINT

Administrative Section (ENVELOPE A)

ESPD (TD5)	ACTIVE PCP TD5 ESPD.pdf
Subcontracting Statement (TD6)	Not Provided

Technical Section (ENVELOPE B)

Technical Offer (TD3) - PDF	ACTIVE PCP TD3 Technical Offer.pdf
Technical Offer (TD3) - DOC | DOCX | RTF	Not Provided

Financial Section (ENVELOPE C)

Financial Offer and Cost Breakdown (TD4)	ACTIVE PCP TD4 Financial Offer and Cost Breakdown.xlsx

Cover Letter

Cover Letter (TD2)	ACTIVE PCP TD2 Cover Letter_Final.pdf

SUBMIT

I confirm that the provided data is correct and complete.

I am aware that the data cannot be changed after submission.

CLOSE SUBMIT

Tender Submission Overview

General Information

Administrative Section (ENVELOPE A)

Technical Section (ENVELOPE B)

Financial Section (ENVELOPE C)

Cover Letter

Submission Summary

Submission Deadline for Phase I:

07.11.2026 12:00 CEST (23 hours 14 minutes remaining)

...re-CommerciAl ProCuremenT of Innovative Personal ProtectiVe

Submission Summary Phase I

Please finally check if all information and attached documents are correct.

Attention: Please mind that after you click on "SUBMIT" you will not be able to make any changes for this Tender Submission.

General Information

Solution Name	Demo Solution
Submission Type	JOINT

Administrative Section (ENVELOPE A)

ESPD (TD5)	ACTIVE PCP TD5 ESPD.pdf
Subcontracting Statement (TD6)	Not Provided

Technical Section (ENVELOPE B)

Technical Offer (TD3) - PDF	ACTIVE PCP TD3 Technical Offer.pdf
Technical Offer (TD3) - DOC | DOCX | RTF	Not Provided

Financial Section (ENVELOPE C)

Financial Offer and Cost Breakdown (TD4)	ACTIVE PCP TD4 Financial Offer and Cost Breakdown.xlsx

Cover Letter

Submission Summary

Solution ID: **s-3053-0036**

General Information

Solution Name	Demo Solution
Submission Type	JOINT

Administrative Section (ENVELOPE A)

ESPD (TD5)	ACTIVE PCP TD5 ESPD.pdf
Subcontracting Statement (TD6)	Not Provided

Technical Section (ENVELOPE B)

Technical Offer (TD3) - PDF	ACTIVE PCP TD3 Technical Offer.pdf
Technical Offer (TD3) - DOC | DOCX | RTF	Not Provided

Financial Section (ENVELOPE C)

Financial Offer and Cost Breakdown (TD4)	ACTIVE PCP TD4 Financial Offer and Cost Breakdown.xlsx

Cover Letter

Cover Letter (TD2)	ACTIVE PCP TD2 Cover Letter_Final.pdf

Withdraw Submission

ASK FOR WITHDRAWAL

Solution was submitted

My Solutions

Tender Title	Solution ID	Solution Name	Status	Actions
ACTIVE PCP - Pre-CommerciAl ProCuremenT of Innovative Personal ProtectiVe Equipment for First REsponders	s-3053-0036	Demo Solution	NA	SHOW

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ACTIVE PCP

